



a tti company

DISTRIBUTORS OF ELECTRONIC COMPONENTS

TTI, Inc. and its wholly-owned subsidiary, Mouser Electronics, are electronic component distribution companies dedicated to providing products and exceptional value-added services to commercial, industrial, transportation, and military/aerospace manufacturers around the world. For more than 35 years, these companies have been leaders in the electronic component industry. In 2007, TTI and Mouser's collective revenues were \$1.4 billion. Headquartered in Fort Worth, Texas, TTI has regional locations in North America, Europe, and Asia. Operating separately, Mouser's headquarters are located in nearby Mansfield, Texas. Both TTI and Mouser were acquired by Berkshire Hathaway in March 2007.

## TTI, INC.

### Specialized Product Focus

Paul Andrews founded TTI on the premise that purchasing low-tech commodity electronic components could be made easier by providing specialized service to customers. These products were typically not the priority of other distributors whose primary focus was the higher-tech semiconductor products. Since its inception, TTI has expanded to include additional commodity products, and focusing on these products is part



of TTI's success. These electronic components include passives (e.g., resistors, capacitors, etc.), connectors, electromechanical devices, and discrete semiconductors.

Because TTI focuses on this select group of products in the electronic industry, its sales team is well trained and able to provide superior, specialized service to customers.

### Global Presence

TTI has rapidly grown to include more than 50 sales locations worldwide with single warehouse operations in each of the company's major regions – North America, Europe, and Asia. The company distributes products from more than 40 premier, global component suppliers and sells these products to more than 25,000 electronic manufacturers globally.

### Vast Inventories and Supply Chain Services

In addition to being a product specialist, TTI offers the broadest and deepest inventory of products. TTI inventories significantly more individual part numbers in its product set than any other distributor. Because of this



extensive inventory position, TTI's 98% on-time delivery is well above the industry average. TTI has nearly 1 million square feet of automated warehouse space – all ISO registered. TTI's inventory and operational expertise allows the company to offer a broad array of supply chain services to customers.

TTI's inventory, product-knowledgeable sales team, and efficient operations team has enabled TTI to become the industry's distributor of choice.



Never Short on Solutions

[www.ttiinc.com](http://www.ttiinc.com) (800) 225-5884



## MOUSER ELECTRONICS

Mouser Electronics, one of the fastest growing global catalog distributors in the electronics industry, is dedicated to supplying design engineers with the most rapid global introduction of the newest products, leading-edge technologies, and world class customer service.

### Rapid New Product Introduction

Mouser delivers a time-to-market advantage to customers with the only NEW 2,112 page print catalog published every 90 days, featuring the newest products added and end-of-life products deleted.



In addition, continuous improvements and daily additions of new products to **mouser.com** make it easy for customers to browse and buy online. The company's website features over 960,000 products, more than 677,000 downloadable data sheets, 335 supplier catalogs, and over 1.5 million cross-referenced parts. The constant refinement to the site includes technical design information, as well as numerous user-friendly tools such as automatic order confirmation, Project Manager with automatic reorder, and BOM import capabilities.

### Broad-Based Product Line

Mouser is the design engineer's one-stop shop for all the board-level components and associated development tools necessary for total project design. The company's broad-based line card consists of components across the board from over 335 premier industry manufacturers of semiconductors, optoelectronics, embedded modules, as well as passives, interconnects, electromechanical, circuit protection devices, enclosures, thermal management, and wire/cable products.

### Expanded Warehouse Operations

To better serve its customers, Mouser recently completed an extensive expansion of its corporate headquarters facility to 432,000 square feet, more than doubling the space for offices, call and data centers, as well as its state-of-the-art warehouse.



The wireless warehouse management system is streamlined to nearly perfect pick-and-ship operations. These high-tech improvements and the efficient order fulfillment process allows for fast delivery with **same-day shipping on most orders received by 8:00 p.m. CT**.

The new 3,400 square feet data center features a pre-action fire suppression system, connections to multiple power sources, and a dedicated fiber communications ring to ensure uninterrupted internet operations – a core component of Mouser's global sales operations.

### Unsurpassed Customer Service

Mouser believes in providing the very best possible customer service – regardless of the size of the customer or the size of the order. Breaking packs and no minimum orders, including one-piece shipping, is especially attractive to engineers working in the earliest stages of the engineering design cycle.

**Customer-focused distribution makes it easy to do business with Mouser!**

**[www.mouser.com](http://www.mouser.com) (800) 346-6873**

